

1. In section two, part A 501(c)3 organization is preferred. May we ask what the rationale was applied to this statement of preference in the RFP?

SPC prefers to enter into a subcontract with a non-profit organization for business liaison services, although other organizations are eligible to apply. Contracts with for-profit organizations in particular are more complex in nature due to additional eligibility and contractual obligations required under federal grant contracts. For additional information, please visit <http://grants.gov/aboutgrants/eligibility.jsp>.

2. In section two part C you state "Indicate all persons that will be assigned to this project." Generally we do not assign specific personnel to a project until it is awarded. Would it be acceptable to provide an effort block using our senior level personnel for illustration purposes with resumes indicative of staff Mileo Group would assign to the project?

If you are unable to identify specific staff assigned to the project, please provide an organizational chart that will outline the proposed staffing pattern of personnel working under the grant. Also provide respective job descriptions that detail the required skills of each position, as well as the required experience level and job duties.

3. Please provide any information that supports the assumptions made in Page 13 and the data provided on page 14 of the RFP? Will the Business Liaison be measured and accountable for the highlighted milestones?

The outcomes on p.13 of the RFP relate to the specific deliverables proposed by the Florida TRADE Consortium to the DOL in its original application for funding. The Business Services Liaison vendor will be accountable for meeting these deliverables and should detail a plan for how the deliverables will be achieved.