### 01-12-13 for Audio Visual Equipment & Installation

Please review the checklist below to ensure all required forms have been completed. If they are not completed at the time the bid is opened it could result in your bid being rejected.

- Page 8 Prohibition Against Contracting with Scrutinized Countries
- Page 15 Bid Proposal
- Page 18 Identical Tie Bids
- Page 19 Bid Certification
- Page 20 Minority and Woman Owned Business Declaration (if applicable)
- Attachment A W9
- References Include the company name, address, phone and fax number as well
  as an email address. Please do not include as a reference SPC staff or references
  located in foreign countries.

### **Frequently Asked Questions**

### When will the bids be awarded?

The bid will generally be awarded within 3-5 business days of the submission date. This allows us adequate time to analyze the bids and determine which one is in the best interest of the College.

### Where can we view the bid results?

The bid results can be viewed on the purchasing page found at <a href="http://www.spcollege.edu/purchasing/mainBidResults.php?catID=2">http://www.spcollege.edu/purchasing/mainBidResults.php?catID=2</a>

### Where do we send questions regarding the bid?

All questions pertaining to the bid should be directed to Steve Young, Purchasing Manager via email at <a href="mailto:young.steve@spcollege.edu">young.steve@spcollege.edu</a>.

### Where do we submit our bid?

All bids should be submitted to the purchasing office located at:

EpiCenter Services Bldg. 14025 58th St. North Clearwater, FL 33760

# **Invitation to Bid**

# SPC 01-12-13 Audio Visual Equipment & Installation

# St. Petersburg College St. D College

Due on

August 2<sup>nd</sup>, 2012 @ 2:00 P.M.



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### **GENERAL CONDITIONS**

**Bidders**: To insure acceptance of the bid, follow these instructions.

**SEALED BIDS**: Bids shall be prepared in duplicate. Bidders shall submit one (1) original and (1) copy of their bid. Each submittal must be complete with all supporting documentation. The number of the bid and the date of opening shall be shown on the envelope containing each bid. Bidders are requested to show their name and address on the envelope. All bids are subject to the conditions specified herein and on the attached Bid documents.

Completed bid must be submitted sealed in an envelope. Telegraphic bids will not be accepted.

- 1. EXECUTION OF BID: Bid must contain a manual signature of an authorized representative in the space provided. Failure to properly sign proposal may invalidate same, and it may not be considered for award. All bids must be completed in pen and ink or typewritten. No erasures are permitted. If a correction is necessary, draw a single line through the entered figure and enter the corrected figure above it. Corrections must be initialed by the person signing the bid. Any illegible entries, pencil bids or corrections not initialed may not be tabulated. The original conditions and specifications cannot be changed or altered in any way. Altered bids will not be considered. Clarification of bids submitted shall be in letterform, signed by bidders and attached to the bid.
- **2. <u>BID PREPARATION COSTS</u>**: The College shall not be liable for any expenses incurred in connection with the preparation of a response to this ITB.
- 3. <u>BID OPENING</u>: Shall be public, on the date and the time specified in the bid form. All bids received after that time shall be returned, unopened. The College will not be responsible for late deliveries or delayed mail. It is the bidder's sole responsibility to assure that his/her Bid is complete and delivered at the proper time and place of the bid opening. Bids by email, facsimile, telegram or telephone are not acceptable. Bids may not be altered in any way by the bidder after opening of the bids.
- **4. NO BID**: If not submitting a bid, respond by returning one copy of the "No Bid" form, marking it "NO BID", and explain the reason. Repeated failure to quote without sufficient justification shall be cause for removal of a supplier's name from the bid mailing list.

Note: A bidder, to qualify as a respondent, must submit a "No Bid" and same must be received no later than the stated bid opening date and time.



- **DELAYS:** The College, at its sole discretion, may delay the scheduled due dates indicated above if it is to the advantage of The College to do so. The College will notify Bidders of all changes in scheduled due dates by written addendum.
- require, to revise or amend the specifications or drawings or both prior to the date set for opening of the bid, such revisions and amendments, if any, will be announced by an addendum to the bid. If the revisions and amendments are of a nature which require material changes in quantities or prices, the date set for the opening of the bid may be postponed by such number of days as in the opinion of the Procurement Director will enable bidders to revise their bid. In such cases the addendum will include an announcement of the new bid opening date. The bidders shall acknowledge receipt of all addenda by signing, dating, and returning the acknowledgment page of the addendum with their bid.
- 7. <u>CONFLICT OF INTEREST</u>: The award hereunder is subject to the provisions of Chapter 112, Florida Statutes. All proposers must disclose with their bid the name of any officer, director, or agent who is also an employee of the College. Further, all proposers must disclose the name of any Board employee who owns, directly or indirectly, an interest of five percent (5%) or more in the bidder's firm or any of its branches.
  - In accordance with Section 112.313(3), Florida Statutes, no College officer or employee acting in a private capacity may rent, lease, or sell any realty, goods or services to the College, unless the transaction is otherwise exempted under Section 112.313(12), Florida Statutes Therefore, any vendor who is a College employee or who has an interest in the vendor's firm, and the transaction is not otherwise exempted, cannot contract with the College to provide the services set forth in this ITB.
- **8. <u>DISQUALIFICATION</u>**: Any or all bids will be rejected if there is reason to believe that collusion exists between bidders. Bids in which the prices obviously are unbalanced will be subject to rejection.
- **9. LEGAL REQUIREMENTS**: Federal, State, county, and local laws, ordinances, rules, and regulations that in any manner affect the items covered herein apply. Lack of knowledge by the bidder will in no way be a cause for relief from responsibility.
- 10. PRICES QUOTED: Deduct trade discounts and quote firm net prices. Give both unit price and extended total. Prices must be stated in units of quantity specified in the bidding specifications. In case of discrepancy in computing the amount of the bid, the Unit Price quoted will govern. All prices F.O.B. destination, freight prepaid (unless otherwise stated in Special Conditions). Discounts for prompt payment: Award, if made, will be in



accordance with terms and conditions stated herein. Each item must be bid separately and no attempt is to be made to tie any item or items in with any other item or items. Cash or quantity discounts offered will not be a consideration in determination of award of bid(s). If a bidder offers a discount it is understood that a minimum of 30 days will be required for payment, and the discount time will be computed from the date of satisfactory delivery at place of acceptance and receipt of correct invoice at the office specified.

- a) TAXES: The College does not pay Federal Excise and State taxes on direct purchases of tangible personal property. The applicable tax exemption number is shown on the purchase order. This exemption does not apply to purchases of tangible personal property made by contractors who use tangible personal property in the performance of contracts for the improvement of the College owned real property as defined in chapter 192 of the Florida Statutes.
- b) MISTAKES: Bidders are expected to examine the specifications, delivery schedules, bid prices and extensions, and all instructions pertaining to supplies and services. Failure to do so will be at bidder's risk. In the event of extension error(s), the unit price will prevail and the bidder's extension and total offer will be corrected accordingly. In the event of addition error(s), the unit price and extension thereof will prevail and the bidder's total offer will be corrected accordingly.

Exception: If the unit price is so under/overstated that it is an obvious error, the extended line item price may be divided by the estimated quantity, or decimal corrected, to establish the intended unit price (a price that should be consistent with the other unit price bids). Verification of the error must be made in writing by the bidder. Price realism shall prevail over the "unit price governs" rule.

- c) CONDITIONS AND PACKAGING: It is understood and agreed that any item offered or shipped as a result of this bid shall be new (current production model at the time of this bid) and that all containers shall be suitable for storage or shipment, and all prices shall include standard commercial packaging.
- d) BIDDER'S CONDITIONS: The Board specifically reserves the right to reject any conditional bid.
- **11. EQUIVALENTS**: If bidder offers makes of equipment or brands of supplies other than those specified in the following bid form, they must indicate so on their bid. Specific



article(s) of equipment/supplies shall conform in quality, design and construction with all published claims of the manufacturer.

Brand Names: Catalog numbers, manufacturers' and brand names, when listed are informational guides as to a standard of acceptable product quality level only and should not be construed as an endorsement or a product limitation of recognized and legitimate manufacturers. Bidders shall formally substantiate and verify that product(s) offered conform with or exceed quality as listed in the specifications.

Bidder shall indicate on the bid form the manufacturer's name and number if bidding other than the specified brands, and shall indicate ANY deviation from the specifications as listed. Other than specified items offered requires complete descriptive technical literature marked to indicate detail(s) conformance with specifications and MUST BE INCLUDED WITH THE BID. NO BIDS WILL BE CONSIDERED WITHOUT THIS DATA.

- **12. NONCONFORMANCE TO CONTRACT CONDITIONS**: Items may be tested for compliance with specifications. Items delivered, not conforming to specifications, may be rejected and returned at vendor's expense. These items and items not delivered as per delivery date in bid and/ or purchase order may be purchased on the open market. Any increase in cost may be charged against the bidder
- 13. <u>SAMPLES</u>: Samples of items when required, must be furnished free of expense and if not destroyed, will upon request, be returned at the bidder's expense. Bidders will be responsible for the removal of all samples furnished within 30 days. Each individual sample must be labeled with the bidder's name, bid number, and item number. Failure of bidder to either deliver required samples or to clearly identify samples as indicated may be reason for rejection of the bid. Unless otherwise indicated, samples should be delivered to the office of the Purchasing Department. In addition the College reserves the right at any reasonable time to inspect the bidder's facilities in order to determine that bidder has a bona fide place of business and is a responsible bidder.
- 14. <u>PROOF OF FUNCTIONAL CAPABILITIES</u>: It should be understood by the vendor that award of this contract may be subject to satisfactory proof of functional capabilities of the equipment, services, and items as specified under this solicitation. If required, the vendor will have to demonstrate these capabilities within seven (7) days after conditional award.
- **15. SUBSTITUTIONS**: The College **WILL NOT** accept substituted shipments of any kind. Bidder(s) is expected to furnish the brand quoted in their bid once awarded by the College. Any substitute shipments will be returned at the bidder's expense. The bidder



shall bear sole responsibility for any and all costs of claims arising from any changes, adjustments, or deviations not properly executed as herein.

- 16. AWARDS: In the best interest of the College, the Board/President or designee reserves the right to reject any and all bids and to waive any irregularity in bids received; to accept any item or group of items unless qualified by bidder; to acquire additional quantities at prices quoted on this invitation unless additional quantities are not acceptable, in which case the bid sheets must be noted "BID IS FOR SPECIFIED QUANTITY ONLY". All awards as a result of this bid shall conform to applicable Florida Statutes. Recommendation for award will be made for lowest, responsive, responsible bidder and in the best interest of the College. The College also reserves the right to award by individual item, group of items, "All or None" or any combination thereof; with one or more suppliers.
- 17. <u>IDENTICAL OR TIE BIDS</u>: In the event two (2) or more proposers submit the exact dollar amount as their proposal offer, the following criteria, in order of importance, shall be used to break said tie: (1) Drug Free Work Place, (2) Florida proposers, (3) Bidder's place of business is within Pinellas County, (4) or by flip of coin, when all other factors are equal.
- **18.** <u>DISPUTES & PROTESTS</u>: In any case of any doubt or difference of opinion as to the items to be furnished hereunder, the decision of the buyer shall be final and binding on both parties. Failure to file a protest within the prescribed in FS 120.57(3) shall constitute a waiver of proceedings under chapter 120, Florida Statutes.
- 19. ACCEPTANCES, REJECTION AND TERMINATION: The College reserves the right to reject all bids, to waive any informalities and technicalities, and to solicit and re-advertise for new bids, or to abandon the project in its entirety. The College reserves the right to make the award to that bidder who, in the opinion of the College, will be in the best interest of and/or the most advantageous to the College. The College reserves the right to reject the bid of any vendor who has previously failed in the proper performance of an award or to deliver on time contracts, or who, in the College's opinion, is not in a position to perform properly under this award. The College reserves the right to inspect all facilities of proposer's in order to make a determination as to the foregoing.
- 20. <u>DELIVERY</u>: Unless actual date of delivery is specified (or if specified delivery cannot be met), show number of days required making delivery after receipt of purchase order in space provided. Delivery time may become a basis for making an award (see Special Conditions). Delivery shall be within the normal working hours of the user, Monday through Friday, excluding holidays.
- **21.** <u>LIABILITY, INSURANCE, LICENSES AND PERMITS</u>: Where bidders are required to enter or go onto the College property to deliver materials or perform work or services as a result



of a bid award, the bidder will assume the full duty, obligation and expense of obtaining all necessary licenses, permits and insurance. The bidder shall be liable for any damages or loss to the Board occasioned by negligence of the bidder (or agent) or any person the bidder has designated in the completion of the contract as a result of his or her bid.

22.	<u>PROHIBITION</u>	AGAINST	CONTRACTING	WITH	SCRUTINIZE	D COMI	<u>PANIES</u>
	Proposer/Bidde	r attests both	n its company and	l all of its	sub-consulta	ints, subcor	ntracto
	and suppliers	full compliar	nce with Florida	Statute #	287.135 "F	Prohibition	agains
	contracting with	n scrutinized	companies" and d	oes not ha	ave business	interests in	Sudan
	Cuba, Syria or Ir	an Petroleum	<b>Energy Sector List</b>	. Yes	_ No		

Note: FS 287.135 in part states in subsection # (3)(b) a requirement that:

- the resultant contract from this solicitation shall contain a provision that allows for termination of contract by the College at the Colleges option if:
  - the awarded contractor is found to have submitted a false certification as provided under FS 287.135 subsection (5) or
  - been placed on the "Scrutinized Companies with Activities in Sudan List" or the "Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List" or
  - Per FS 287.135 subsection # (2) is found to have engaged in business operations in Cuba or Syria would be ineligible to both submit a bid or proposal for, or enter into or renew a contract with the College for goods or services that may exceed \$1Million or more.
- 23. <u>INDEMNIFICATION</u>: To the fullest extent permitted by law, the bidder shall indemnify, hold harmless and defend the College, its Trustees, officers, agents, servants, and employees, or any of them, from and against all claims, damages, losses, and expenses including, but not limited to, attorneys' fees and other legal costs such as those for paralegal, investigative, and legal support services, and the actual cost incurred for expert witness testimony, arising out of or resulting from the performance of services required under this Contract, provided that same is caused by the negligence, recklessness, or intentional wrongful conduct of the bidder or other person utilized by the bidder in the performance of the work. Nothing herein shall be deemed to affect the rights, privileges, and immunities of the College as set forth in Section 768.28, *Florida Statutes*.

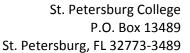


The bidder, without exemption, shall indemnify and save harmless the College, its employees and/or any of its Board of Trustees Members from liability of any nature or kind, including cost and expenses for or on account of any copyrighted, patented, or non-patented invention, process or item manufactured by the bidder. Further, if such a claim is made or is pending, the bidder may, at its option and expense, procure for the College the right to use, replace or modify the item to render it non-infringing. If none of the alternatives are reasonably available, the College agrees to return the article, on request, to the bidder and receive reimbursement. If the bidder used any design, device or materials covered by letters, patent or copyright, it is mutually agreed and understood, without exception, that the bid prices shall include all royalties or cost arising from the use of such design, device or materials in any way involved in the work.

- 24. PUBLIC ENTITY CRIMES: No award will be executed with any person or affiliate identified on the Department of Management Services "Convicted Vendor List". This list is defined as consisting of persons and affiliates who are disqualified from public contracting and purchasing process because they have been found guilty of a public entity crime. No public entity shall award any contract to or transact any business in excess of the threshold amount provided in Section 287.017, Florida Statutes, for category Two with any person or affiliate on the "Convicted Vendor List" for a period of thirty-six (36) months from the date that person or affiliate was placed on the "Convicted Vendor List" unless that person or affiliate has been removed from the list. By signing and submitting the ITB proposal forms, the bidder attests that they have not been placed on the "Convicted Vendor List".
- **25. ANTI-DISCRIMINATION**: The bidder certifies that he or she is in compliance with the non-discrimination clause in Section 202, Executive Order 11246, as amended by executive order 11375, relative to equal employment opportunity for all persons without regard to race, color, religion, sex or national origin.
- **26. OSHA**: The bidder warrants that the product supplied to the College shall conform in all respects to the standards set forth in the Occupational Safety and Health Act of 1970, as amended, and the failure to comply with this condition will be considered as a breach of contract. (MSDS Statement)
- **27. DRUG FREE WORKPLACE**: Whenever two or more bids which are equal with respect to price, quality, and service are received by the College for the procurement of commodities or contractual services, a bid received that has completed the Drug Free Workplace form, certifying that it is a drug free workplace, shall be given preference.



- **28. EQUAL OPPORTUNITY**: All work on this project will be carried out in compliance with the College's commitment to the concept of equal opportunity; that is, there will be no discrimination on the basis of race, color, religion, sex, age national origin, marital status, sexual orientation, gender identity or against any qualified person with a disability. Recognizing that sexual harassment constitutes discrimination on the basis of sex, the College shall not tolerate such conduct.
- 29. <u>INTERPRETATIONS</u>: All bidders shall carefully examine the ITB documents. Bidders are expected to examine the terms and conditions, specifications, Scope of Work, delivery schedule, bid prices, extensions and all instructions pertaining to supplies and services. Any questions concerning conditions and specifications should be submitted to the Purchasing Department no later than three (3) working days prior to the bid opening in writing via fax or email. Any questions concerning the intent, meaning and/or interpretations of the ITB documents shall be requested in writing, and received by the College's Purchasing Department at least seven (7) calendar days prior to bid opening. Any interpretation of or changes to the ITB will be made in the form of a written addendum to the ITB and will be furnished to all bidders.
- **30. ADVERTISING**: In submitting a proposal, bidder agrees not to use the results there from as a part of any commercial advertising without prior approval of the College.
- 31. <u>PUBLIC RECORDS</u>: Upon award or thirty (30) days after opening, whichever is earlier, bids become "public records" and shall be subject to public disclosure consistent with chapter 119.07(3) (m), Florida Statutes. Bidders must invoke the exemptions to disclosure provided by law in the response to the bid, and must identify the data or other materials to be protected, and must state reasons why such exclusion from public disclosure is necessary. Any financial statements that are submitted are exempt from becoming public record [FS 119.07 (3) (t)]
- **32. RENEWAL**: Renewal Option, X YES \_\_\_ NO; if yes, the terms in this ITB will automatically renew for one (1) year increments for up to an additional three years unless terminated, with 30 days written notice, by either party.
- **33. SPECIAL CONDITIONS**: Any and all special conditions and specifications attached here to which vary from these general conditions shall have precedence.
- **34. CONTRACTUAL AGREEMENT:** This Invitation to Bid shall be included and incorporated in the final contract or purchase order. The order for contract precedence will be the contract (purchase order), bid document and response. Any and all legal actions





associated with this Invitation to Bid and/or the resultant contract (purchase order) shall be governed by the laws of the state of Florida.

Bid Number: SPC 01-12-13 Audio Visual Equipment & Installation Do Not Open Until: August  $2^{nd}$ , 2012 @ 2:00 p.m.

Bids Will Be Opened In: Purchasing

Send Bid to:

Steve Young, Purchasing Manager St. Petersburg College 14025 58<sup>th</sup> St. North

Clearwater, FL 33760



### **BIDING AND AWARD PROCESS**

### 1. Award

A. Recommendation for award shall be made for lowest, responsive, responsible bidder and as the best interest of St. Petersburg College may require, the right is reserved to make award(s) by individual item, group of items, "All or None", or a combination thereof; with one or more suppliers; to reject any or all bids received, and may at its sole discretion, request a re-bid or abandon the project in its entirety. Bidders are cautioned to make no assumption until St. Petersburg College has entered into a contract or issued a purchase order.

### 2. Extension of Time for Acceptance

A. St. Petersburg College reserves the right to extend the time period of acceptance of the bids submitted, including all terms and conditions of the ITB documents, by mutual agreement in writing.

### 3. Schedule of Events

Time	Day/Date	Description		
	Tuesday 7/10/12	ITB 01-12-13 Issued		
	Tuesday 7/10/12 to	Question & Answer period		
	Wednesday 7/18/12	open: please email all		
		questions to		
		Young.Steve@spcollege.edu		
3:00 PM	Wednesday 7/18/12	Q&A period closed		
	Monday 7/23/12	Q&A posted on		
		www.spcollege.edu/purchasing		
2:00 PM	Thursday 8/2/12	ITB Deadline. Deliver sealed		
		proposals to the purchasing		
		office located at:		
		EpiCenter Services Bldg.		
		14025 58th St. North		
		Clearwater, FL 33760		



### **INSURANCE REQUIREMENTS**

TYPE OF POLICY AMOUNT REQUIRED

A) Workmen's Compensation Statutory

B) Comprehensive General Liability Insurance to include but not limited to: Consumption or use of products; Existence of equipment or machines on location; & contractual obligations to Customers.

(1) Bodily Injury Liability Insurance \$1,000,000 Each Person

\$1,000,000 Each Occurrence

\$2,000,000 Aggregate

(2) Property Damage Liability \$100,000 Each Occurrence

\$300,000 Aggregate

(3) Comprehensive Automobile Liability Insurance

(a) Bodily Injury Liability \$500,000 Each Person

\$500,000 Each Occurrence

(b) Property Damage Liability \$500,000 Each Occurrence

Single limit Bodily Injury and/or

Property Damage

\$500,000 each Aggregate

As to any insurance required herein, a certified copy of each of the policies or Certificates of Insurance evidencing the existence thereof, or binders, shall be delivered to the College's designated representative within five (5) days before Vendor begins services on the College's premises. In the event any binder is delivered, a certified copy of the policy or a Certificate of Insurance shall replace it within thirty (30) days in lieu thereof. Each such copy of a certificate shall contain a valid provision or endorsement that the policy may not be canceled, terminated, changed or modified without giving thirty (30) days written advance notice thereof to the College's representative. This Agreement may be subject to immediate termination, at the Colleges discretion, in the event that vendor fails to maintain or comply with any of the Insurance requirements set forth herein.

C) This Agreement shall be governed by and interpreted in accordance with any applicable federal laws and the laws of the State of Florida. In the event of any legal or equitable action arising under this Agreement or in connection therewith, the parties agree that the jurisdiction and venue of such action shall lie exclusively within the courts of record of the State of Florida located in Pinellas County, Florida and the parties specifically waive any other jurisdiction and venue.



### **BID SPECIFICATIONS**

In an effort to reduce costs and expedite the processing of orders the College is seeking bids for the purchase and installation of audio visual equipment. The College will award the bid to two vendors who are deemed to be the most responsive in this bid. The College's current estimated annual expenditure for all audio visual related purchases is over \$600K per year. This is not a guarantee of expenditure as it may fluctuate due to demand or funding. The initial term of this bid will be for two years with the option to renew for three additional years in one year increments. The College has established standards for audio visual equipment including projectors, televisions, and presentation & control systems. Listed below are the categories and vendors currently being utilized by the College.

Category	Manufacturer(s)
Projectors	Epson
Presentation Systems	Elmo
Televisions	LG, Panasonic, Samsung, Sharp, Sony
Control Systems	Crestron, Extron
Smart Boards	SMART

The College will require the following as standard support for all items purchased.

- Dealer set-up and installation may be required. Attachment B must be completed before installation begins.
- The vendors will be required to provide a minimum 1 year warranty for parts coverage and labor.
- Maximum two business days repair time, or replace with new equipment during the warranty period.
- Service response time minimum of 6 hours after receipt of problem call.
- 30 day money back guarantee, return to vendor, with no restocking fee or comparable charge.
- Standard end user training

Additionally, the College would like any information the vendor has pertaining to a potential model trade in program. This would allow us to more affordably upgrade equipment at a later date.

### Pricing

- All equipment pricing will be listed as a percentage off MSRP.
- If installation is required, it must be provided at the same hourly rate as repairs. The total number of hours must be listed on the invoice.
- There will be **no** shipping charges, insurance or G&A fees added to any orders.
- Equipment categorized as "Misc" parts or "Installation materials", etc. should not exceed 2% of total order or \$1,500, whichever is lower. Otherwise parts and materials need to be itemized.
- Costs to return damaged, defective or nonconforming products shall be handled by the vendor.
- If maintenance or repairs are required they will be charged at a flat hourly rate. The vendor must provide a service report that details the following information
  - o Date and time notified and arrived
  - Description of malfunction reported
  - Diagnosis of failure and work performed
  - Date and time failure was corrected
  - o Charges for the service, if applicable, based on the flat hourly rate specified in the bid
  - Name of person performing the service

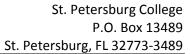


### **BID PROPOSAL**

As technology changes, the agreement resulting from this bid will include any and all new products added to the manufacturers' product line during the life of the agreement. Therefore, Vendors are requested to submit bids identifying discounts off MSRP for those manufacturers' listed below. The resultant bid award will be based on the highest percentage discount off the current manufactures' list price and the lowest overall installation rates. All percentages must be specific, ranges will not be accepted.

AAAAUUFA CTU DED	Discount Percentage			
MANUFACTURER	Equipment	Accessories		
AMX				
ATLAS				
BLACKMAGIC DESIGN				
BUHL				
CHIEF				
COMPROTEC				
CRESTRON				
CROWN				
DALITE				
DRAPER				
ELMO				
EMS IMAGING				
EPIPHAN				
EPSON				
ERGOTRON				
EXTRON				
GYRATION				
GEFEN				
JBL				
KRAMER				
KSI				
LIBERTY				
MACKIE				
MIDDLE ATLANTIC				
KEN-A-VISION				
KRAMER				

MANUIFACTURER	Discount Percentage	
MANUFACTURER	Equipment	Accessories
KSI		
LECTROSONICS		
LIBERTY		
MIDDLE ATLANTIC		
MIMIO		
MITSUBISHI		
MUXLAB		
NETGEAR		
PANASONIC		
PEERLESS		
POLYCOM		
REVOLABS		
SABINE		
SAMSUNG		
SHARP		
SHURE		
SMART TECHNOLOGIES		
SP CONTROLS		
SONY		
TASCAM		
TECNEC		
TRIPPLITE		
ULTIMATE		
VADDIO		
WOLF VISION		
WOLF VISION		





Installation, Maintenance & Repair labor ra	per hour \$
Are you able to meet the 6 hour service res	sponse requirements? (Y/N) If no, please explain
Are you able to meet the 2 day repair time	requirements? (Y/N) If no, please explain
Does your company offer a buyback or trac	de in program? (Y/N) If no, please explain
company for these items, and that all it invitation except as noted above.	ny or am otherwise authorized to contract in the name of the ems bid meet all details of the documents comprising this
COMPANY NAME	AUTHORIZED SIGNATURE
MAILING ADDRESS	PRINTED NAME
CITY, STATE, ZIP CODE	TITLE
FEDERAL EMPLOYER ID NUMBER	PHONE NUMBER
E-MAIL ADDRESS	() FAX NUMBER



### STATEMENT OF NO BID

If your company does not intend to respond to this RFP, please complete and return this form prior to the date shown for receipt of Proposals to: St. Petersburg College, Purchasing Department, P. O. Box 13489, St. Petersburg, Florida 33733-3489. Fax # 727-341-3368

The undersigned declines to submit a bid on the above referenced Invitation to Bid for the following

reasor	n(s):						
	Specifications are too "restrictive." (Please	explain below)					
	Unable to meet specifications						
	Specifications were unclear. (please explain	below)					
	Insufficient time to respond						
	We do not offer this type of product or equivalent						
	Our production schedule would not permit	us to perform					
	Other (please explain below)						
	Company Name		Title				
,	Signature		Telephone				
	Printed Name		Fax				
	Address	City	State	Zip			



### IDENTICAL TIE BIDS - SPECIAL CONDITIONS

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. The undersigned Bidder in accordance with Florida Statute 287.087 hereby certifies to have a drug-free workplace program that does:

- 1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Vendor's Signature	
 Date	



### **BID CERTIFICATION**

I certify that this bid is made without prior understanding, agreement or connection with any corporation, firm or person submitting a bid for the same materials, supplies or equipment, and is, in all respects, fair and without collusion or fraud. I agree to abide by all conditions of this bid; I certify that I am authorized to sign this bid.

I hereby agree to furnish the items and/or services at the prices and terms stated in my bid. I have read and understand the terms and conditions of the Invitation to Bid.

This company is in compliance with the non-discrimination clause contained in Section 202, Executive Order 11246, as amended by Executive Order 11375, relative to Equal Employment Opportunity for all people without regard to race, color, religion, sex or national origin and the implementing rules and regulations prescribed by the Secretary of Labor.

I certify that I have received the following addenda (if any):

Addendum	Dated
Addendum	Dated
Signature	
Legal Name of Bidder	
Mailing Address	
City, State, Zip	
Email Address	
Telephone	FAX
Date	
NOTE: Please return to St. Petersbu	irg College with your bid proposal.



## Minority and Woman Owned Business Declaration

Bidder hereby declares that it is a Minority/Woman Owned Business Enterprise by virtue of the following:

Type of	Business: Check applicable block(s)
<b>□</b> "Blac	ck American" includes persons having origins in any of the Black racial groups of Africa.
□ "His	spanic American" includes persons of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish cultures or origins, regardless of race.
<b>□</b> "Nat	tive American" includes American Indians, Eskimos, Alaskan Indians, Aleuts and Native Hawaiians.
□ "Asi	ian-Pacific Americans" includes persons whose origins are from Japan, China, Taiwan, Korea, Southeast Asia, the Philippines, Samoa, Guam, the U.S. Trust Territories of the Pacific, and Northern Marianas.
□ "Ser	vice Disabled Veteran"
fifty-one busines	MBE and WBE are defined by Federal Register 49 CFR, Part 23, as a business firm which as at least e percent (51%) owned by minority or women group members, or in the case of a publicly owned s, at least fifty-one percent (51%) of the stock of which is owned by the minority or woman. The y or woman ownership must exercise actual day to day management and control of the business.
Bidder:	
Certifie	d by (name of Public Entity, if applicable)
City:	County:
State:	Zip Code
Certifica	ate Number:
Attach (	сору
Signatu	re: Date:

Minority and Woman Owned Businesses (M/WBE) shall complete this page, and return with their submittal.



# Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Internal	nevertue Service					
	Name (as shown or	n your income tax return)				
ge 2.	Business name/dis	regarded entity name, if different from above				
Print or type See Specific Instructions on page	Check appropriate box for federal tax classification:  Individual/sole proprietor  C Corporation  S Corporation  Partnership  Trust/estate					
Print or type c Instructions	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶  Other (see instructions) ▶					
P cific		,	ester's name and address	(optional)		
See <b>Spe</b>	City, state, and ZIP	o code				
	List account number	er(s) here (optional)				
Par	Taxpa	yer Identification Number (TIN)				
		propriate box. The TIN provided must match the name given on the "Name" line ding. For individuals, this is your social security number (SSN). However, for a	Social security numb	er		
entitie		vietor, or disregarded entity, see the Part I instructions on page 3. For other yer identification number (EIN). If you do not have a number, see <i>How to get a</i>				
		n more than one name, see the chart on page 4 for guidelines on whose	Employer identificati	on number		
	er to enter.	Timore than one hame, see the chart on page 4 for guidelines on whose				
Par	Certific	cation				
Under	penalties of perju	ry, I certify that:				
1. The	number shown o	on this form is my correct taxpayer identification number (or I am waiting for a num	nber to be issued to me	e), and		
Ser	2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and					
3. I ar	n a U.S. citizen or	other U.S. person (defined below).				
becau interes genera instruc	se you have failed st paid, acquisitior	ons. You must cross out item 2 above if you have been notified by the IRS that you it to report all interest and dividends on your tax return. For real estate transaction or abandonment of secured property, cancellation of debt, contributions to an interest and dividends, you are not required to sign the certification, but you	s, item 2 does not app ndividual retirement arr	ly. For mortgage angement (IRA), and		
Sign Here	Signature of U.S. person					

### **General Instructions**

Section references are to the Internal Revenue Code unless otherwise

### **Purpose of Form**

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- 1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
  - 2. Certify that you are not subject to backup withholding, or
- 3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

# St. Petersburg College Delivery Notice

Vendor:		Campus:			
Delivery					
Date:		Room:			
		PO #			
Line #	Description	Item #	Serial #	Quantity	
•				•	
Vendor's Signature		Site Re	Site Receiver or TRS Signature		

\*No Substitutions - Purchasing must be notified of any changes to the original order prior to delivery and installation.